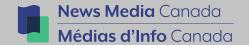


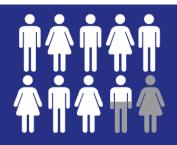
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### **Newspaper Readership is Strong**





# ALMOST NINE OUT OF TEN CANADIANS (85%) READ A NEWSPAPER ON ANY PLATFORM EACH WEEK



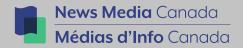
Newspaper access is multi platform – almost one-third of adults (30%) read on ALL FOUR platforms.



More adults are embracing technology to read newspaper content, and they are doing this while still reading in print.



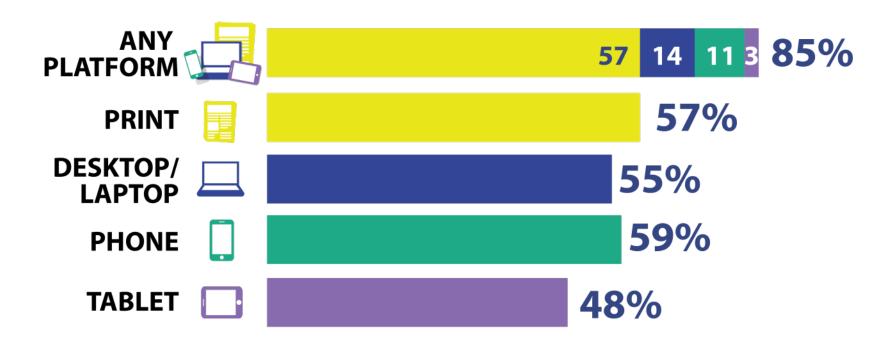
Every platform (print, desktop/laptop, phone and tablet) is accessed by every demographic to read newspaper content.



## Newspaper Media Reach Almost 9 of 10 Adults

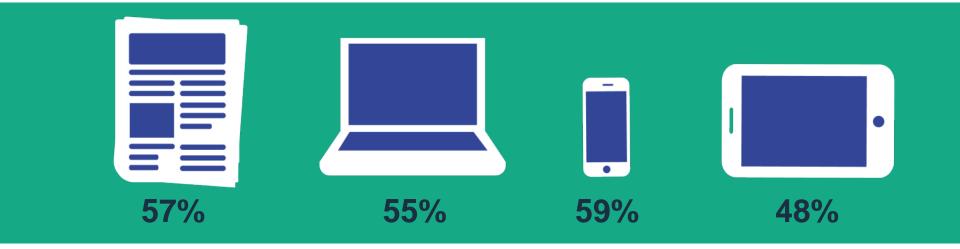


**Desktop/Laptop** readership adds **14%** more reach to **print** readership. Add the **phone** platform to reach an additional **11%** of adults and **tablet** to reach another **3%**.



## Newspaper Media Reach Almost Nine of Ten Canadians





Almost nine of ten (85%) adults read a newspaper each week in print, on their desktop/laptop, on their phone or on their tablet.

Almost a third (30%) of adults are reading newspaper content on **ALL** four platforms.



#### **Highlights - PRINT**

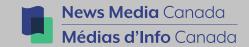




ALMOST SIX OF TEN ADULTS (57%) READ THEIR PRINTED NEWSPAPER.

- Print readership is second only to phone as most read platform.
- Morning and evening are key print readership times.
- Print platform driven by Boomers who choose print as their top platform for accessing newspaper content at Breakfast above all other platforms.





#### **Highlights – DESKTOP/LAPTOP**





# MORE THAN HALF OF ADULTS (55%) READ NEWSPAPER CONTENT ON THEIR DESKTOP/LAPTOP

- Desktop/Laptop readership is strong across all demographics.
- Business Decision Makers\* use this platform more than the average Canadian.
- There are three times when desktop/laptop readership peaks, across all demographics: first thing; mid-morning; and in the evening (the highest).





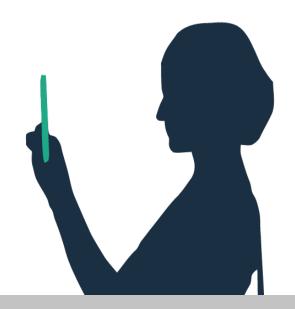
#### **Highlights – PHONE**





### SIX OF TEN ADULTS (59%) READ NEWSPAPER CONTENT VIA THEIR PHONE.

- Phone is the most popular device at all times.
- Phone is the top device that Millennials\*\* use to read newspaper content.
- For Business Decision Makers\*, phone is their most used access platform, and it is used consistently throughout their day, along with all other platforms.





#### **Highlights – TABLET**

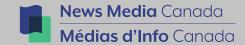




### ALMOST FIVE OF TEN ADULTS (48%) READ NEWSPAPER CONTENT VIA THEIR TABLET.

- Evening continues to be the key usage period.
- Usage has grown from 37% in 2011 48% in 2017.
- Business Decision Makers\* report the strongest tablet usage of all demographics.

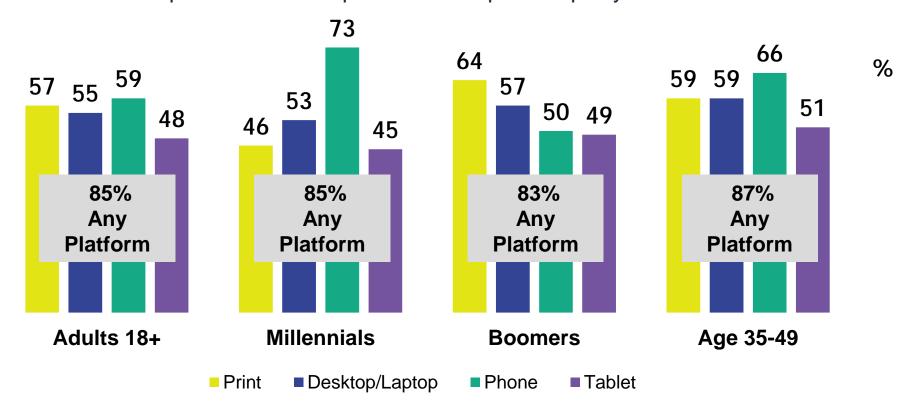




# Newspaper Media Reach all Target Groups



Millennials read most on a phone. Boomers prefer to read in print. Adults 35-49 years old choose phone and then print and computer equally.

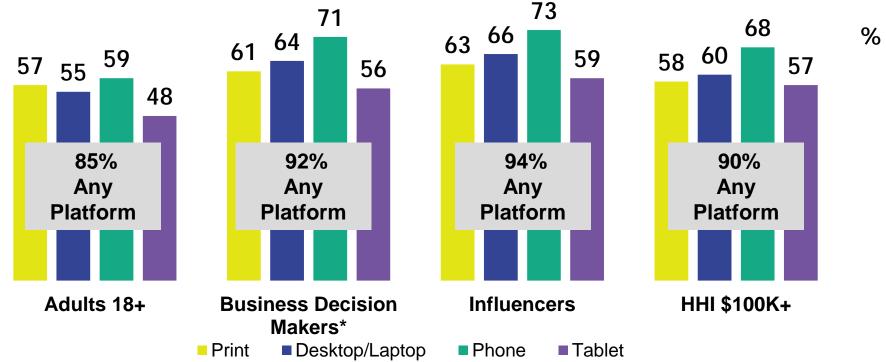




# Newspaper Media Reach all Target Groups



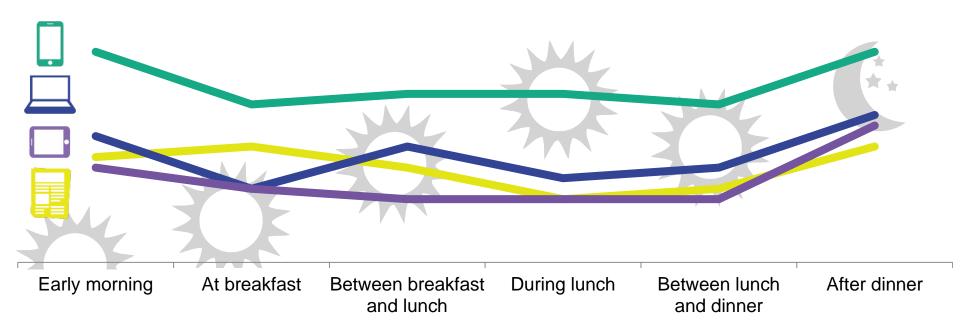
**Influencers** and **adults with household incomes \$100K+** read most on their phone. **Boomers** prefer to read in print. **Adults in smaller communities** prefer print and phone.

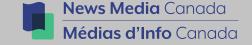




### **News Media Consumption Habits**

- Print peaks at breakfast and in the evening
- Desktop/Laptop strong early morning after breakfast and peaks after dinner
- Phone most popular platform at all times
- Tablet peaks after dinner

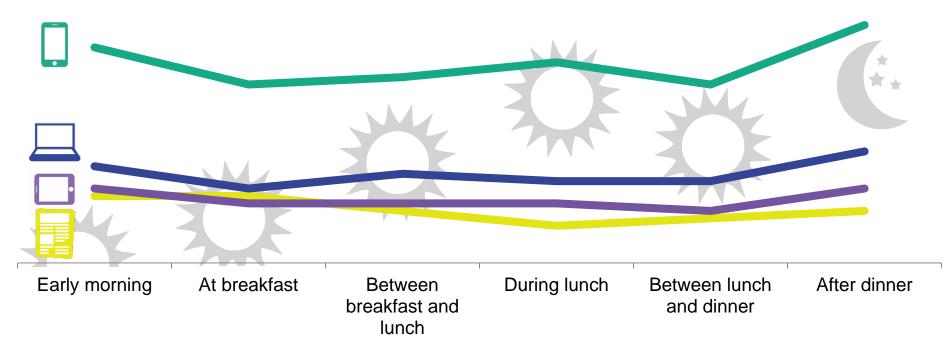




## **News Media Consumption Habits Millennials**



- Phone most popular platform at all times
- **Desktop/Laptop** peaks slightly after dinner
- Tablet peaks slightly after dinner
- Print strongest in the morning

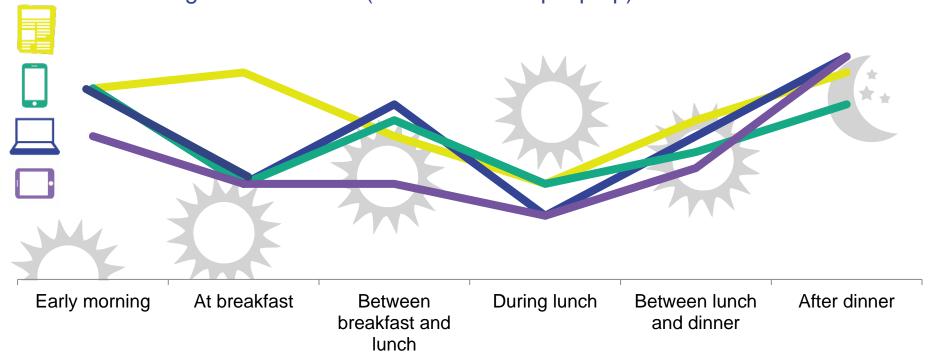




## **News Media Consumption Habits Boomers**



- Print primary platform at breakfast and strong again after dinner
- **Desktop/Laptop** peaks early morning and after dinner
- Phone similar to desktop/laptop except during lunch and after dinner
- Tablet strongest after dinner (same as desktop/laptop)

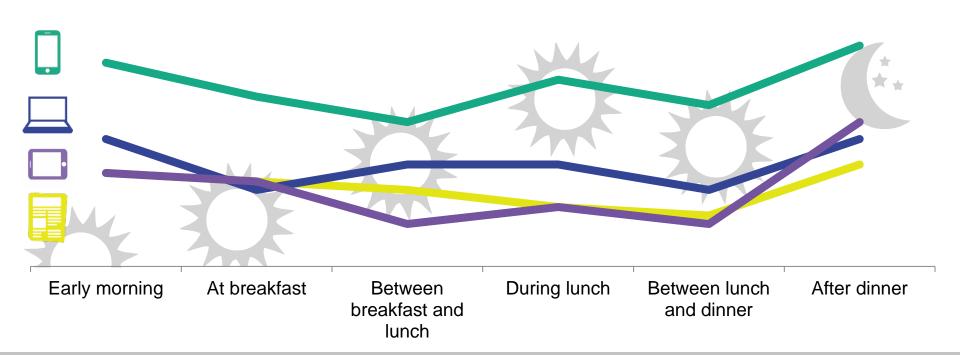




## **News Media Consumption Habits**Adults 35-49 Years



- Phone strong through the day and peaks after dinner
- Desktop/Laptop equally strong early morning and after dinner
- Tablet peaks after dinner
- **Print** consistent through the day and peaks after dinner

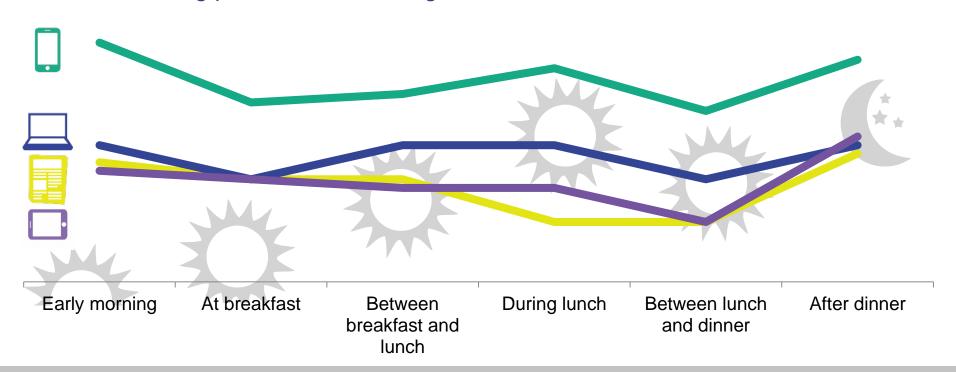




### **News Media Consumption Habits Business Decision Makers\***



- Phone primary platform through the day for "on the go" lifestyle
- Desktop/Laptop strongest during working hours
- Tablet peaks after dinner
- Print reading peaks in the morning and after dinner

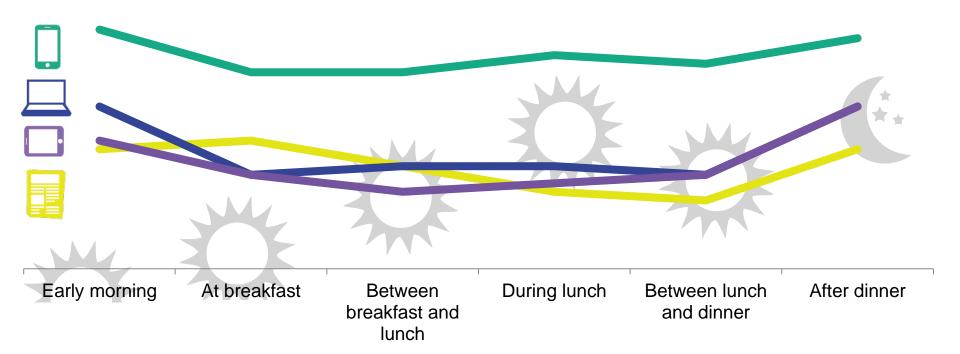




### News Media Consumption Habits Influencers



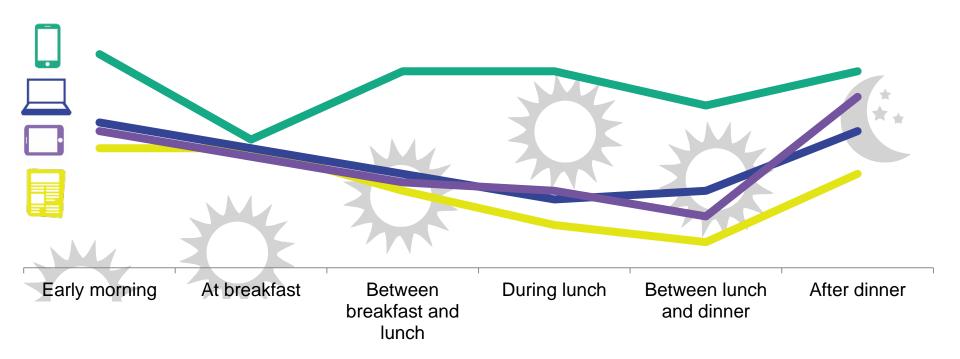
- Phone consistent access through the day with early morning peak
- Desktop/Laptop strong early and late in the day with tablet
- Tablet peaks after dinner along with desktop/laptop reading
- Print reading peaks at breakfast and after dinner



## News Media Consumption Habits HHI \$100K+



- **Phone** primary platform early in the day and after dinner
- Desktop/Laptop strong early and late in the day
- Tablet peaks after dinner
- Print reading strong in the morning/at breakfast with all other platforms



# 85% of Adults Read Newspapers Weekly





Print readership remains strong in the morning as well as the evening. Boomers continue to drive print readership.



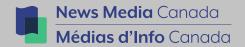
Desktop/Laptop reading is strongest early in the day and again between breakfast, lunch and after dinner.



Reading newspaper content on a phone is constant throughout the day. Phone readership has grown significantly from **38%** in 2011 to **59%** in 2017.



Tablet is an evening device for accessing newspaper content.



### Newspapers Reach Multiple Targets





#### Newspapers reach all target groups

- Millennials\*\* prefer to access newspaper content on their phones but still use other platforms.
- Boomers (age 52-70) are the strongest print readers but make use of all platforms throughout the day.

#### Newspapers reach more than 83% of any target group

Business Decisions Makers\* are dedicated newspaper readers with
92% accessing news on a combination of platforms.

#### **Newspaper access is multi-platform**

 Almost a third (30%) of adults 18+ access content on ALL four platforms.



**Study Details** 

#### **Study Timing**

December 2016

#### **Online Panel**

(yconic)

#### **National Scope**

78% English / 22% French

#### **Study Management**

**Totum Research** 

#### **Margin of Error**

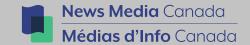
±2.0% at the 95% confidence level



#### **Nationally Representative Sample**

Men 50%, Women 50%

18-34: 29%, 35-54: 37%, 55-64: 16%, 65+ 18% West 31%, Ontario 39%, Quebec 23%, Atlantic 7%





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