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AUTOMOTIVE reports

Market Snapshot

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May

May and Year-to-Date

	Passenger Cars Current Month	2016	2015	16/15		Trucks Current Month	2016	2015	16/15
1	Honda Civic	8,240	7,467	10.4%	1	Ford F-Series	12,803	10,505	21.9%
2	Toyota Corolla	5,385	5,938	-9.3%	2	Ram Pickup	9,171	9,530	-3.8%
3	Hyundai Elantra	4,510	4,733	-4.7%	3	Dodge Caravan	6,169	3,285	87.8%
4	Mazda3	2,861	3,381	-15.4%	4	Toyota RAV4	4,870	4,235	15.0%
5	Hyundai Accent	2,766	2,804	-1.4%	5	GMC Sierra	4,351	5,327	-18.3%
6	Volksw agen Jetta	2,233	3,043	-26.6%	6	Ford Escape	4,279	5,403	-20.8%
7	Volksw agen Golf	2,003	1,731	15.7%	7	Chevrolet Silverado	3,616	4,508	-19.8%
8	Nissan Sentra	1,645	1,596	3.1%	8	Nissan Rogue	3,526	3,595	-1.9%
9	Toyota Camry	1,618	2,003	-19.2%	9	Honda CR-V	3,523	3,644	-3.3%
10	Chevrolet Cruze	1,574	3,718	-57.7%	10	Jeep Cherokee	3,236	3,312	-2.3%
	Year-to-Date	**2016**	**2015**	**16/15**		**Year-to-Date**	**2016**	**2015**	**16/15**
1	Honda Civic	26,961	23,559	14.4%	1	Ford F-Series	58,964	46,868	25.8%
2	Hyundai Elantra	20,695	19,025	8.8%	2	Ram Pickup	40,395	38,297	5.5%
3	Toyota Corolla	19,377	20,421	-5.1%	3	Dodge Caravan	21,373	17,160	24.6%
4	Mazda3	11,324	14,991	-24.5%	4	GMC Sierra	20,990	20,998	0.0%
5	Chevrolet Cruze	9,465	12,928	-26.8%	5	Toyota RAV4	19,444	16,632	16.9%
6	Volksw agen Jetta	9,056	12,480	-27.4%	6	Chevrolet Silverado	18,163	17,526	3.6%
7	Hyundai Accent	8,142	8,335	-2.3%	7	Ford Escape	16,687	18,781	-11.1%
8	Volksw agen Golf	7,919	7,333	8.0%	8	Honda CR-V	16,349	15,275	7.0%
9	Toyota Camry	7,388	7,522	-1.8%	9	Nissan Rogue	14,163	13,180	7.5%
10	Nissan Sentra	6,336	6,394	-0.9%	10	Jeep Cherokee	13,940	11,082	25.8%

Segment Totals

	Current Month 2016	2015	16/15		Year-to-Date 2016	2015	16/15
Passenger Cars	**73,011**	**83,593**	**-12.7%**	**Passenger Cars**	**280,090**	**303,542**	**-7.7%**
Subcompact	9,614	11,417	-15.8%	Subcompact	34,730	40,594	-14.4%
Compact	36,392	41,871	-13.1%	Compact	143,608	151,248	-5.1%
Sport	4,591	4,927	-6.8%	Sport	14,489	14,584	-0.7%
Intermediate	13,997	15,446	-9.4%	Intermediate	52,573	59,962	-12.3%
Luxury Compact	1,586	1,683	-5.8%	Luxury Compact	6,661	6,057	10.0%
Luxury	4,794	5,857	-18.1%	Luxury	19,511	23,520	-17.0%
Luxury High	1,157	1,325	-12.7%	Luxury High	5,416	4,784	13.2%
Luxury Sport	880	1,067	-17.5%	Luxury Sport	3,102	2,793	11.1%
Trucks	**121,855**	**114,344**	**6.6%**	**Trucks**	**517,999**	**452,040**	**14.6%**
Small Pickup	2,734	2,433	12.4%	Small Pickup	11,816	9,294	27.1%
Large Pickup	31,090	31,177	-0.3%	Large Pickup	144,022	129,052	11.6%
Small Van	9,858	7,286	35.3%	Small Van	38,142	33,324	14.5%
Large Van	4,338	3,172	36.8%	Large Van	16,733	13,869	20.7%
Subcompact Sport Utility	4,801	3,229	48.7%	Subcompact Sport Utility	20,956	9,725	115.5%
Compact Sport Utility	39,538	38,740	2.1%	Compact Sport Utility	158,093	147,705	7.0%
Compact Luxury Sport Utility	5,724	5,382	6.4%	Compact Luxury Sport Utility	23,894	21,057	13.5%
Intermediate Sport Utility	16,026	16,262	-1.5%	Intermediate Sport Utility	69,441	60,929	14.0%
Intermediate Luxury Sport Utility	4,519	4,091	10.5%	Intermediate Luxury Sport Utility	20,448	16,670	22.7%
Large Sport Utility	1,816	1,506	20.6%	Large Sport Utility	8,123	5,781	40.5%
Large Luxury Sport Utility	1,411	1,066	32.4%	Large Luxury Sport Utility	6,331	4,634	36.6%
GRAND TOTAL	**194,866**	**197,937**	**-1.6%**	**GRAND TOTAL**	**798,089**	**755,582**	**5.6%**

Combined Segment Totals

	Current Month 2016	2015	16/15		Year-to-Date 2016	2015	16/15
Entry Level	50,807	56,517	-10.1%	Entry Level	199,294	201,567	-1.1%
Low er Midsize	53,535	54,186	-1.2%	Low er Midsize	210,666	207,667	1.4%
Upper Midsize	27,700	25,054	10.6%	Upper Midsize	115,706	100,034	15.7%
Luxury/Sport	24,662	25,398	-2.9%	Luxury/Sport	99,852	94,099	6.1%
Pickup/Commercial Van	38,162	36,782	3.8%	Pickup/Commercial Van	172,571	152,215	13.4%
GRAND TOTAL	**194,866**	**197,937**	**-1.6%**	**GRAND TOTAL**	**798,089**	**755,582**	**5.6%**

Source: DesRosiers Automotive Consultants Inc. (DAC), Global Automakers of Canada (GAC), Canadian Vehicle Manufacturers' Association (CVMA)

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