

May									
May and Year-to-Date									
Current Month	Passenger Cars			Current Month	Trucks				
	2016	2015	16/15		2016	2015	16/15		
1	Honda Civic	8,240	7,467	10.4%	1	Ford F-Series	12,803	10,505	21.9%
2	Toyota Corolla	5,385	5,938	-9.3%	2	Ram Pickup	9,171	9,530	-3.8%
3	Hyundai Elantra	4,510	4,733	-4.7%	3	Dodge Caravan	6,169	3,285	87.8%
4	Mazda3	2,861	3,381	-15.4%	4	Toyota RAV4	4,870	4,235	15.0%
5	Hyundai Accent	2,766	2,804	-1.4%	5	GMC Sierra	4,351	5,327	-18.3%
6	Volksw agen Jetta	2,233	3,043	-26.6%	6	Ford Escape	4,279	5,403	-20.8%
7	Volksw agen Golf	2,003	1,731	15.7%	7	Chevrolet Silverado	3,616	4,508	-19.8%
8	Nissan Sentra	1,645	1,596	3.1%	8	Nissan Rogue	3,526	3,595	-1.9%
9	Toyota Camry	1,618	2,003	-19.2%	9	Honda CR-V	3,523	3,644	-3.3%
10	Chevrolet Cruze	1,574	3,718	-57.7%	10	Jeep Cherokee	3,236	3,312	-2.3%
<b>Year-to-Date</b>		<b>2016</b>	<b>2015</b>	<b>16/15</b>	<b>Year-to-Date</b>		<b>2016</b>	<b>2015</b>	<b>16/15</b>
1	Honda Civic	26,961	23,559	14.4%	1	Ford F-Series	58,964	46,868	25.8%
2	Hyundai Elantra	20,695	19,025	8.8%	2	Ram Pickup	40,395	38,297	5.5%
3	Toyota Corolla	19,377	20,421	-5.1%	3	Dodge Caravan	21,373	17,160	24.6%
4	Mazda3	11,324	14,991	-24.5%	4	GMC Sierra	20,990	20,998	0.0%
5	Chevrolet Cruze	9,465	12,928	-26.8%	5	Toyota RAV4	19,444	16,632	16.9%
6	Volksw agen Jetta	9,056	12,480	-27.4%	6	Chevrolet Silverado	18,163	17,526	3.6%
7	Hyundai Accent	8,142	8,335	-2.3%	7	Ford Escape	16,687	18,781	-11.1%
8	Volksw agen Golf	7,919	7,333	8.0%	8	Honda CR-V	16,349	15,275	7.0%
9	Toyota Camry	7,388	7,522	-1.8%	9	Nissan Rogue	14,163	13,180	7.5%
10	Nissan Sentra	6,336	6,394	-0.9%	10	Jeep Cherokee	13,940	11,082	25.8%
Segment Totals									
Current Month				Year-to-Date					
2016				2016					
2015				2015					
16/15				16/15					
<b>Passenger Cars</b>		<b>73,011</b>	<b>83,593</b>	<b>-12.7%</b>	<b>Passenger Cars</b>		<b>280,090</b>	<b>303,542</b>	<b>-7.7%</b>
Subcompact		9,614	11,417	-15.8%	Subcompact		34,730	40,594	-14.4%
Compact		36,392	41,871	-13.1%	Compact		143,608	151,248	-5.1%
Sport		4,591	4,927	-6.8%	Sport		14,489	14,584	-0.7%
Intermediate		13,997	15,446	-9.4%	Intermediate		52,573	59,962	-12.3%
Luxury Compact		1,586	1,683	-5.8%	Luxury Compact		6,661	6,057	10.0%
Luxury		4,794	5,857	-18.1%	Luxury		19,511	23,520	-17.0%
Luxury High		1,157	1,325	-12.7%	Luxury High		5,416	4,784	13.2%
Luxury Sport		880	1,067	-17.5%	Luxury Sport		3,102	2,793	11.1%
<b>Trucks</b>		<b>121,855</b>	<b>114,344</b>	<b>6.6%</b>	<b>Trucks</b>		<b>517,999</b>	<b>452,040</b>	<b>14.6%</b>
Small Pickup		2,734	2,433	12.4%	Small Pickup		11,816	9,294	27.1%
Large Pickup		31,090	31,177	-0.3%	Large Pickup		144,022	129,052	11.6%
Small Van		9,858	7,286	35.3%	Small Van		38,142	33,324	14.5%
Large Van		4,338	3,172	36.8%	Large Van		16,733	13,869	20.7%
Subcompact Sport Utility		4,801	3,229	48.7%	Subcompact Sport Utility		20,956	9,725	115.5%
Compact Sport Utility		39,538	38,740	2.1%	Compact Sport Utility		158,093	147,705	7.0%
Compact Luxury Sport Utility		5,724	5,382	6.4%	Compact Luxury Sport Utility		23,894	21,057	13.5%
Intermediate Sport Utility		16,026	16,262	-1.5%	Intermediate Sport Utility		69,441	60,929	14.0%
Intermediate Luxury Sport Utility		4,519	4,091	10.5%	Intermediate Luxury Sport Utility		20,448	16,670	22.7%
Large Sport Utility		1,816	1,506	20.6%	Large Sport Utility		8,123	5,781	40.5%
Large Luxury Sport Utility		1,411	1,066	32.4%	Large Luxury Sport Utility		6,331	4,634	36.6%
<b>GRAND TOTAL</b>		<b>194,866</b>	<b>197,937</b>	<b>-1.6%</b>	<b>GRAND TOTAL</b>		<b>798,089</b>	<b>755,582</b>	<b>5.6%</b>
Combined Segment Totals									
Current Month				Year-to-Date					
2016				2016					
2015				2015					
16/15				16/15					
Entry Level		50,807	56,517	-10.1%	Entry Level		199,294	201,567	-1.1%
Lower Midsize		53,535	54,186	-1.2%	Lower Midsize		210,666	207,667	1.4%
Upper Midsize		27,700	25,054	10.6%	Upper Midsize		115,706	100,034	15.7%
Luxury/Sport		24,662	25,398	-2.9%	Luxury/Sport		99,852	94,099	6.1%
Pickup/Commercial Van		38,162	36,782	3.8%	Pickup/Commercial Van		172,571	152,215	13.4%
<b>GRAND TOTAL</b>		<b>194,866</b>	<b>197,937</b>	<b>-1.6%</b>	<b>GRAND TOTAL</b>		<b>798,089</b>	<b>755,582</b>	<b>5.6%</b>

Source: DesRosiers Automotive Consultants Inc. (DAC), Global Automakers of Canada (GAC), Canadian Vehicle Manufacturers' Association (CVMA)

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March									
March and Year-to-Date									
Current Month	Passenger Cars			Current Month	Trucks				
	2017	2016	17/16		2017	2016	17/16		
1	Honda Civic	8,145	5,943	37.1%	1	Ford F-Series	13,580	13,385	1.5%
2	Toyota Corolla	4,778	3,634	31.5%	2	Ram Pickup	8,347	8,540	-2.3%
3	Hyundai Elantra	3,723	5,692	-34.6%	3	GMC Sierra	6,726	5,047	33.3%
4	Mazda3	2,996	2,457	21.9%	4	Chevrolet Silverado	6,061	4,446	36.3%
5	Chevrolet Cruze	2,916	2,294	27.1%	5	Dodge Caravan	5,459	3,665	48.9%
6	Nissan Sentra	1,750	1,534	14.1%	6	Nissan Rogue	4,888	2,993	63.3%
7	Kia Forte	1,623	1,047	55.0%	7	Honda CR-V	4,374	3,974	10.1%
8	Volkswagen Golf	1,447	1,780	-18.7%	8	Toyota RAV4	4,272	3,970	7.6%
9	Toyota Camry	1,377	1,813	-24.0%	9	Ford Escape	3,884	3,484	11.5%
10	Honda Accord	1,332	1,277	4.3%	10	Hyundai Tucson	2,589	1,792	44.5%
<b>Year-to-Date</b>		<b>2017</b>	<b>2016</b>	<b>17/16</b>	<b>Year-to-Date</b>		<b>2017</b>	<b>2016</b>	<b>17/16</b>
1	Honda Civic	15,396	12,519	23.0%	1	Ford F-Series	33,134	32,204	2.9%
2	Toyota Corolla	10,774	8,351	29.0%	2	Ram Pickup	21,802	22,333	-2.4%
3	Hyundai Elantra	8,057	11,578	-30.4%	3	GMC Sierra	13,105	11,559	13.4%
4	Mazda3	5,990	5,188	15.5%	4	Chevrolet Silverado	11,991	10,362	15.7%
5	Chevrolet Cruze	5,587	5,695	-1.9%	5	Dodge Caravan	11,226	8,836	27.0%
6	Nissan Sentra	3,581	3,532	1.4%	6	Nissan Rogue	10,481	7,115	47.3%
7	Volkswagen Golf	3,542	3,666	-3.4%	7	Honda CR-V	10,465	8,725	19.9%
8	Kia Forte	3,015	2,468	22.2%	8	Toyota RAV4	9,979	9,589	4.1%
9	Volkswagen Jetta	2,932	3,911	-25.0%	9	Ford Escape	8,932	8,205	8.9%
10	Toyota Camry	2,845	3,908	-27.2%	10	Jeep Cherokee	6,594	7,586	-13.1%
Segment Totals									
Current Month				Year-to-Date					
2017				2017					
2016				2016					
17/16				17/16					
<b>Passenger Cars</b>		<b>61,557</b>	<b>61,770</b>	<b>-0.3%</b>	<b>Passenger Cars</b>		<b>131,942</b>	<b>134,589</b>	<b>-2.0%</b>
Subcompact		5,642	7,281	-22.5%	Subcompact		11,939	16,209	-26.3%
Compact		34,025	31,987	6.4%	Compact		72,013	69,696	3.3%
Sport		3,355	2,753	21.9%	Sport		6,444	5,484	17.5%
Intermediate		10,262	11,933	-14.0%	Intermediate		22,811	25,592	-10.9%
Luxury Compact		1,451	1,503	-3.5%	Luxury Compact		3,607	3,337	8.1%
Luxury		4,461	4,266	4.6%	Luxury		10,820	10,010	8.1%
Luxury High		1,666	1,305	27.7%	Luxury High		3,146	2,972	5.9%
Luxury Sport		695	742	-6.3%	Luxury Sport		1,162	1,289	-9.9%
<b>Trucks</b>		<b>125,983</b>	<b>113,413</b>	<b>11.1%</b>	<b>Trucks</b>		<b>289,576</b>	<b>268,391</b>	<b>7.9%</b>
Small Pickup		3,229	2,521	28.1%	Small Pickup		7,173	6,049	18.6%
Large Pickup		36,244	32,487	11.6%	Large Pickup		83,130	79,669	4.3%
Small Van		8,766	7,325	19.7%	Small Van		19,036	18,079	5.3%
Large Van		4,361	3,493	24.8%	Large Van		9,776	8,330	17.4%
Subcompact Sport Utility		5,530	4,687	18.0%	Subcompact Sport Utility		11,879	10,283	15.5%
Compact Sport Utility		36,653	33,499	9.4%	Compact Sport Utility		85,319	78,808	8.3%
Compact Luxury Sport Utility		6,751	5,491	22.9%	Compact Luxury Sport Utility		14,819	12,149	22.0%
Intermediate Sport Utility		15,932	15,715	1.4%	Intermediate Sport Utility		37,820	36,053	4.9%
Intermediate Luxury Sport Utility		4,917	4,758	3.3%	Intermediate Luxury Sport Utility		12,180	11,049	10.2%
Large Sport Utility		2,133	2,186	-2.4%	Large Sport Utility		4,799	4,361	10.0%
Large Luxury Sport Utility		1,467	1,251	17.3%	Large Luxury Sport Utility		3,645	3,561	2.4%
<b>GRAND TOTAL</b>		<b>187,540</b>	<b>175,183</b>	<b>7.1%</b>	<b>GRAND TOTAL</b>		<b>421,518</b>	<b>402,980</b>	<b>4.6%</b>
Combined Segment Totals									
Current Month				Year-to-Date					
2017				2017					
2016				2016					
17/16				17/16					
Entry Level		45,197	43,955	2.8%	Entry Level		95,831	96,188	-0.4%
Lower Midsize		46,915	45,432	3.3%	Lower Midsize		108,130	104,400	3.6%
Upper Midsize		26,831	25,226	6.4%	Upper Midsize		61,655	58,493	5.4%
Luxury/Sport		24,763	22,069	12.2%	Luxury/Sport		55,823	49,851	12.0%
Pickup/Commercial Van		43,834	38,501	13.9%	Pickup/Commercial Van		100,079	94,048	6.4%
<b>GRAND TOTAL</b>		<b>187,540</b>	<b>175,183</b>	<b>7.1%</b>	<b>GRAND TOTAL</b>		<b>421,518</b>	<b>402,980</b>	<b>4.6%</b>

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## Market Snapshot

Contact Info:  
80 Fulton Way, Suite 101  
Richmond Hill, Ontario  
L4B 1J5, Canada  
t: 905.881.0400

September									
September and Year-to-Date									
Current Month	Passenger Cars			Current Month	Trucks				
	2017	2016	17/16		2017	2016	17/16		
1	Honda Civic	6,030	6,091	-1.0%	1	Ford F-Series	16,323	15,659	4.2%
2	Toyota Corolla	4,701	4,280	9.8%	2	Ram Ram Pickup	7,732	6,655	16.2%
3	Hyundai Elantra	3,693	4,449	-17.0%	3	Chevrolet Silverado	5,786	3,984	45.2%
4	Mazda3	2,388	2,251	6.1%	4	GMC Sierra	5,599	4,785	17.0%
5	Chevrolet Cruze	2,272	2,929	-22.4%	5	Toyota RAV4	5,530	4,789	15.5%
6	Kia Forte	2,030	1,142	77.8%	6	Ford Escape	5,259	4,919	6.9%
7	Volkswagen Golf	1,975	1,340	47.4%	7	Honda CR-V	5,247	4,239	23.8%
8	Toyota Camry	1,750	1,335	31.1%	8	Dodge Caravan	3,875	3,942	-1.7%
9	Volkswagen Jetta	1,738	1,887	-7.9%	9	Nissan Rogue	3,712	3,833	-3.2%
10	Hyundai Accent	1,267	1,784	-29.0%	10	Hyundai Tucson	3,206	1,830	75.2%
<b>Year-to-Date</b>		<b>2017</b>	<b>2016</b>	<b>17/16</b>	<b>Year-to-Date</b>		<b>2017</b>	<b>2016</b>	<b>17/16</b>
1	Honda Civic	56,928	50,386	13.0%	1	Ford F-Series	123,036	115,674	6.4%
2	Toyota Corolla	41,878	36,268	15.5%	2	Ram Ram Pickup	80,688	70,247	14.9%
3	Hyundai Elantra	36,677	40,418	-9.3%	3	GMC Sierra	48,459	39,486	22.7%
4	Chevrolet Cruze	22,196	19,174	15.8%	4	Chevrolet Silverado	45,727	34,947	30.8%
5	Mazda3	22,121	21,255	4.1%	5	Toyota RAV4	39,895	38,276	4.2%
6	Volkswagen Golf	17,173	13,806	24.4%	6	Honda CR-V	37,714	33,931	11.1%
7	Volkswagen Jetta	14,448	17,108	-15.5%	7	Ford Escape	37,177	35,123	5.8%
8	Kia Forte	13,702	9,784	40.0%	8	Dodge Caravan	36,771	40,488	-9.2%
9	Honda Accord	11,418	10,825	5.5%	9	Nissan Rogue	33,180	29,730	11.6%
10	Nissan Sentra	11,359	12,146	-6.5%	10	Hyundai Tucson	24,245	19,392	25.0%
Segment Totals									
	Current Month				Year-to-Date				
	2017	2016	17/16		2017	2016	17/16		
<b>Passenger Cars</b>		<b>57,106</b>	<b>58,182</b>	<b>-1.8%</b>	<b>Passenger Cars</b>		<b>514,278</b>	<b>522,841</b>	<b>-1.6%</b>
Subcompact		6,824	7,352	-7.2%	Subcompact		50,517	64,879	-22.1%
Compact		31,300	30,851	1.5%	Compact		282,629	272,010	3.9%
Sport		2,137	2,558	-16.5%	Sport		27,443	26,728	2.7%
Intermediate		8,543	9,290	-8.0%	Intermediate		82,502	93,278	-11.6%
Luxury Compact		1,449	1,216	19.2%	Luxury Compact		11,692	12,231	-4.4%
Luxury		5,034	4,976	1.2%	Luxury		41,744	37,702	10.7%
Luxury High		1,249	1,302	-4.1%	Luxury High		11,347	9,830	15.4%
Luxury Sport		570	637	-10.5%	Luxury Sport		6,404	6,183	3.6%
<b>Trucks</b>		<b>129,731</b>	<b>115,278</b>	<b>12.5%</b>	<b>Trucks</b>		<b>1,077,406</b>	<b>985,339</b>	<b>9.3%</b>
Small Pickup		3,392	2,952	14.9%	Small Pickup		27,295	23,118	18.1%
Large Pickup		36,780	32,303	13.9%	Large Pickup		309,847	270,363	14.6%
Small Van		7,231	7,019	3.0%	Small Van		69,123	71,914	-3.9%
Large Van		3,665	3,506	4.5%	Large Van		33,189	30,058	10.4%
Subcompact Sport Utility		6,724	4,558	47.5%	Subcompact Sport Utility		51,452	39,169	31.4%
Compact Sport Utility		40,541	36,973	9.7%	Compact Sport Utility		324,337	309,632	4.7%
Compact Luxury Sport Utility		6,798	5,672	19.9%	Compact Luxury Sport Utility		52,450	45,263	15.9%
Intermediate Sport Utility		15,928	14,069	13.2%	Intermediate Sport Utility		137,674	129,439	6.4%
Intermediate Luxury Sport Utility		5,337	4,957	7.7%	Intermediate Luxury Sport Utility		41,503	39,307	5.6%
Large Sport Utility		1,627	1,851	-12.1%	Large Sport Utility		17,232	15,309	12.6%
Large Luxury Sport Utility		1,708	1,418	20.5%	Large Luxury Sport Utility		13,304	11,767	13.1%
<b>GRAND TOTAL</b>		<b>186,837</b>	<b>173,460</b>	<b>7.7%</b>	<b>GRAND TOTAL</b>		<b>1,591,684</b>	<b>1,508,180</b>	<b>5.5%</b>
Combined Segment Totals									
	Current Month				Year-to-Date				
	2017	2016	17/16		2017	2016	17/16		
Entry Level		44,848	42,761	4.9%	Entry Level		384,598	376,058	2.3%
Lower Midsize		49,084	46,263	6.1%	Lower Midsize		406,839	402,910	1.0%
Upper Midsize		24,786	22,939	8.1%	Upper Midsize		224,029	216,662	3.4%
Luxury/Sport		24,282	22,736	6.8%	Luxury/Sport		205,887	189,011	8.9%
Pickup/Commercial Van		43,837	38,761	13.1%	Pickup/Commercial Van		370,331	323,539	14.5%
<b>GRAND TOTAL</b>		<b>186,837</b>	<b>173,460</b>	<b>7.7%</b>	<b>GRAND TOTAL</b>		<b>1,591,684</b>	<b>1,508,180</b>	<b>5.5%</b>

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