LOCAL NEWSPAPERS: TRUSTED AND TRUE





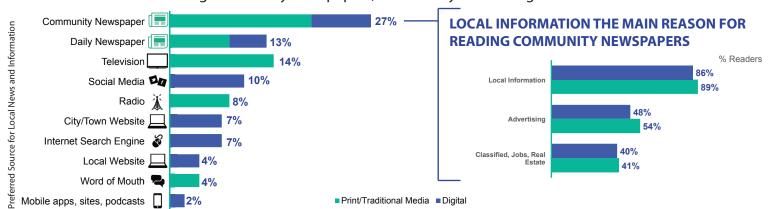
"Why do newspapers matter? Because they cover every inch of this country and are on the ground in communities. Oh. And. Pictures like this."

Paul MacNeill Publisher, Island Press



LOCAL, LOCAL, LOCAL

Local newspapers are a trusted source of information in communities across Canada. They continue to be the preferred source for local news and information, with a clear preference for the printed product. Local information is the main reason for reading community newspapers, followed by advertising.



WHAT DRIVES CANADIANS TO READ COMMUNITY NEWSPAPERS, IN BOTH PRINTED AND DIGITAL PLATFORMS?

The main reason for reading, in both print and digital platforms, continues to be something that can be hard to find anywhere else: LOCAL information, in various forms (news, sports, entertainment, events, crime, obituaries)

| | Print | Digital | | Print | Digital |
|----------------------|-------|---------|----------------------|-------|---------|
| Local news | 70% | 64% | Flyers and inserts | 46% | 41% |
| Local editorial | 47% | 43% | Advertising in paper | 25% | 21% |
| Local entertainment | 45% | 41% | Classified ads | 26% | 29% |
| Local crime features | 20% | 20% | Real Estate | 21% | 17% |
| Local sports | 25% | 27% | Jobs and Careers | 17% | 20% |
| Other local events | 42% | 35% | | | |
| | | | General news | 51% | 48% |
| Obituaries | 28% | 25% | General editorial | 30% | 32% |
| | | | Puzzles | 19% | 20% |

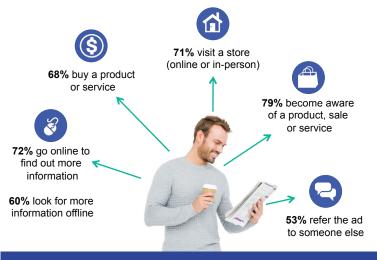
For more information, go to www.newsmediacanada.ca



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ADVERTISING IS WHY HALF OF COMMUNITY NEWSPAPER READERS ARE ENGAGED





NINE OF TEN CANADIANS (88%) READ A NEWSPAPER ON ANY PLATFORM EACH WEEK



Newspaper access is multi-platform – one-third of adults (34%) read on ALL FOUR platforms.



While more adults continue to embrace technology to read newspaper content, 6 out of 10 adults continue to access print editions.

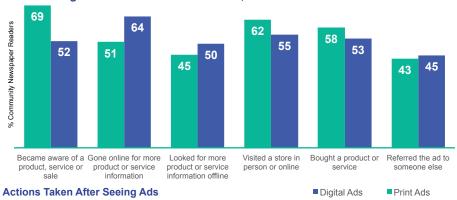


Every platform (print, desktop/laptop, phone and tablet) is accessed by every demographic to read newspaper content.

NEWSPAPER ADS DRIVE ACTION

Print newspaper ads drive awareness, store visits and purchases.

Digital ads drive further research, both online and offline.





STUDY DETAILS

Study Timing: January/February 2018 **Audience:** Canadian adults 18+ **Study Management:** Totum Research **National Scope:** 75% English / 25% French

Margin of Error: ±2.0% at the 95% confidence level

2,401 ONLINE SURVEYS

1,130 PRINTED/DIGITAL COMMUNITY NEWSPAPER READERS

NATIONALLY REPRESENTATIVE SAMPLE

Men 50%, Women 50% 18-34: 50%, 35-64: 40%, 65+: 10%

West 31%, Ontario 39%, Quebec 23%, Atlantic 7%

For more information, go to www.newsmediacanada.ca

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