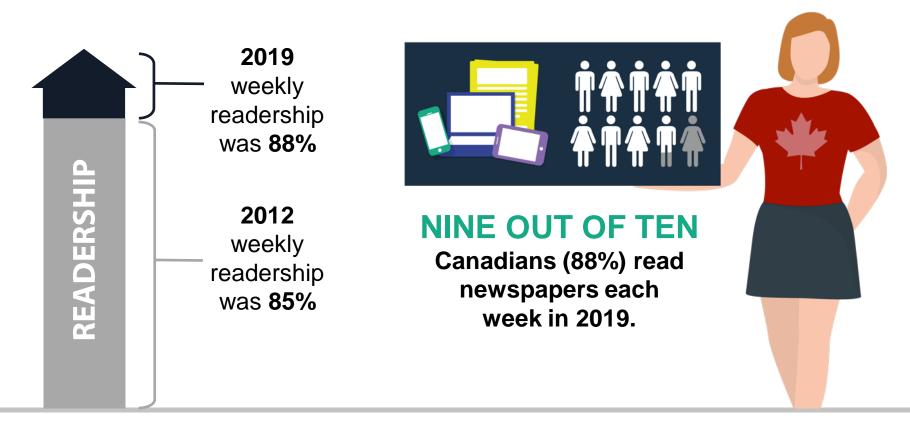


NEWSPAPERS 24/7

2019

GROWTH IN WEEKLY READERSHIP

Access to digital news platforms has only increased Canadians' access to news content, and consequently more Canadians than ever are reading newspapers, in print or digital formats.



CANADIANS ACCESS NEWSPAPERS ON BOTH PRINT AND DIGITAL PLATFORMS

Rather than give up their printed reading habit, more and more readers are choosing tablets, computers and smartphones to read newspapers as well.



of readers are reading BOTH print AND digital newspaper content.



of Canadians are reading newspapers weekly on ANY platform.



"Given heightened levels of global mistrust, there is a clear and continued affinity for reliable reporting.

Newspapers continue to be the go-to source for credible, trusted and independent news, in both print and digital formats."

Bob Cox, Chair, News Media Canada



PRINT READERS

The **strongest print readers** are Baby Boomers*.

90%

of all print readers also use digital platforms





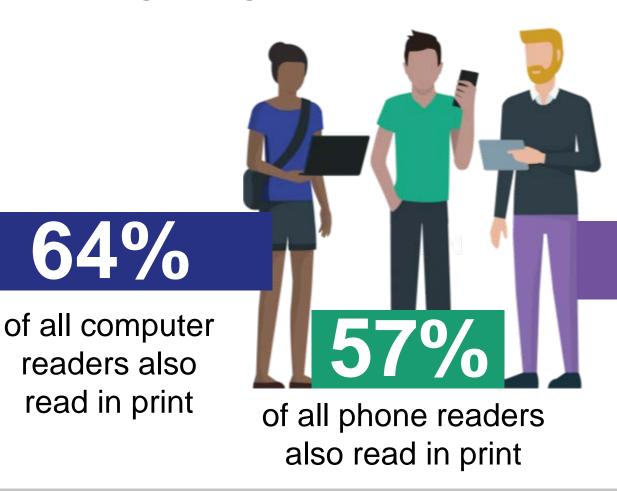
DIGITAL READERS

64%

readers also

read in print

The **strongest digital readers** are Millennials*.



of all tablet readers also read in print

66%



YOUNGER CANADIANS ARE READING **NEWSPAPERS, ALMOST AS MUCH AS BOOMERS**



37% of the population.

90% read newspapers weekly.

Primary platform is Print.



(Age 19-36)

34% of the population.

88% read newspapers weekly.

Primary platform is Phone.



37% of the population.

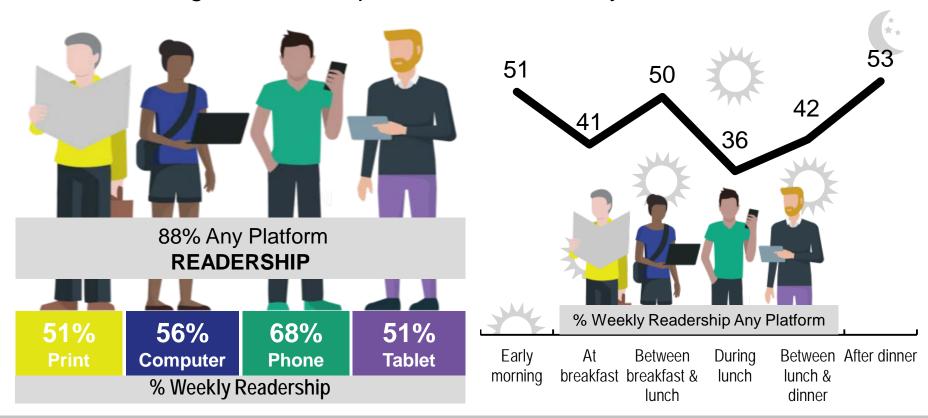
93% read newspapers weekly.

Choose **ALL** platforms ("news junkies").



NEWSPAPER READING OCCURS THROUGHOUT THE DAY

88% of Canadians read newspapers on any platform each week, with the strongest readership at the end of the day.



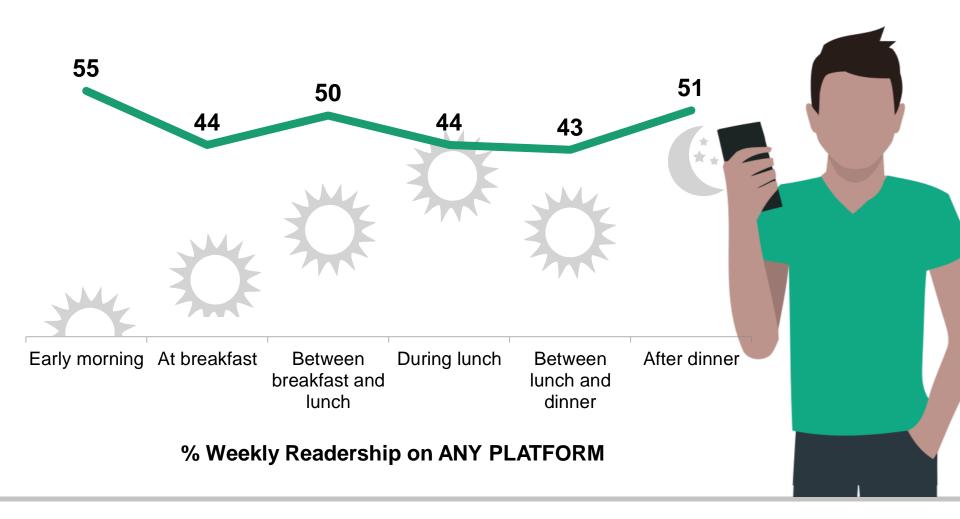
"Both print and digital newspaper sources play a unique and distinct role in the lives of Canadians.

Readers start their day with the comprehensive and in-depth reporting of a print newspaper, and stay up-to-date on breaking news with digital as the day progresses."

Claude Heimann, President, Totum Research



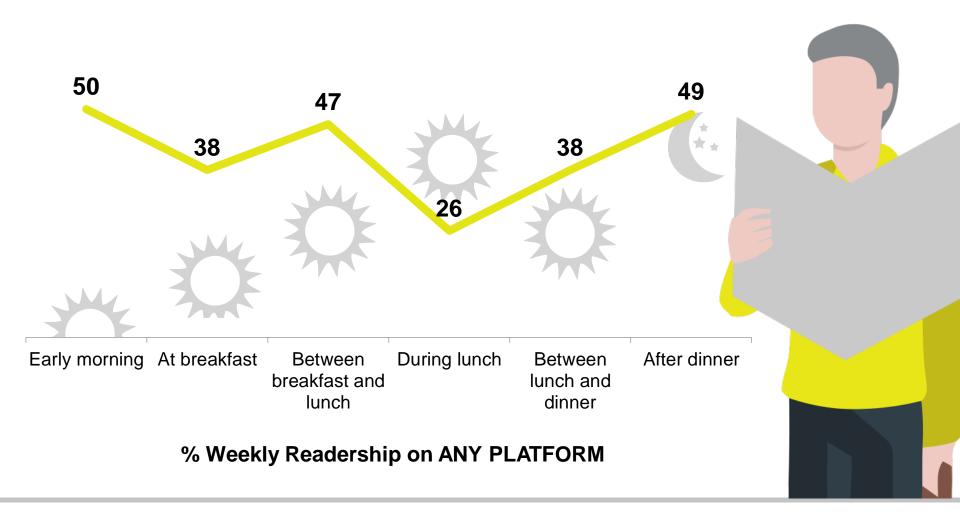
MILLENNIAL READERSHIP PEAKS EARLY MORNING





Totum Research; Canadians 18+, weekly readership, March 2019 Millennials: Age 19-36 (born 1982-1999)

BOOMERS READ EARLY AND LATE IN THE DAY

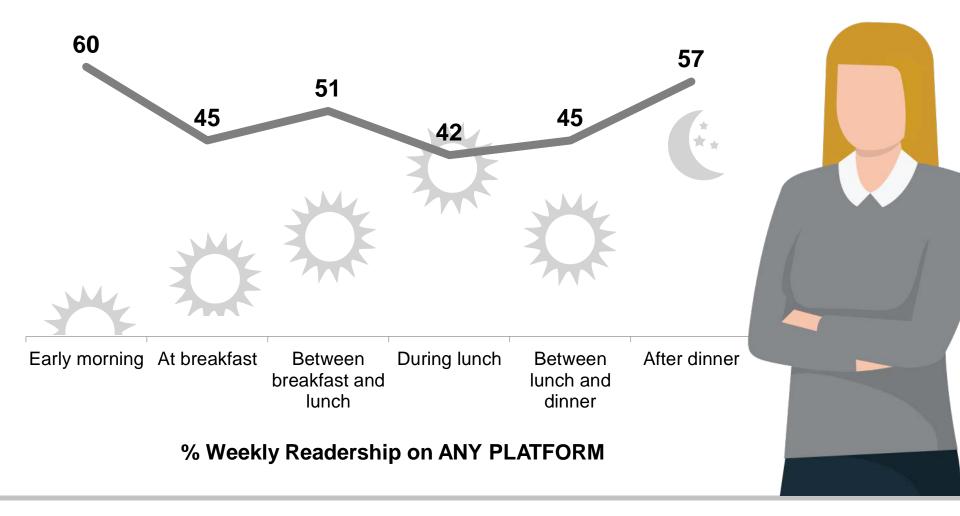


Totum Research; Canadians 18+, weekly readership, March 2019 Boomers: Age 54-72 (born 1946-1964)

News Media Canada

Médias d'Info Canada

BUSINESS DECISION MAKERS* ARE NEWS JUNKIES





APPENDIX





STUDY DETAILS

Study Timing

February 2019

Online Panel

800 online interviews conducted with adult Canadians

Study Management

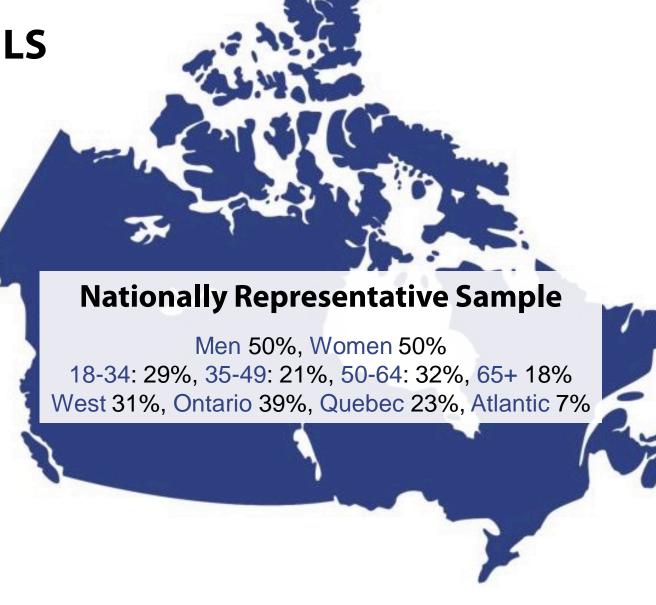
Totum Research

National Scope

78% English 22% French

Margin of Error

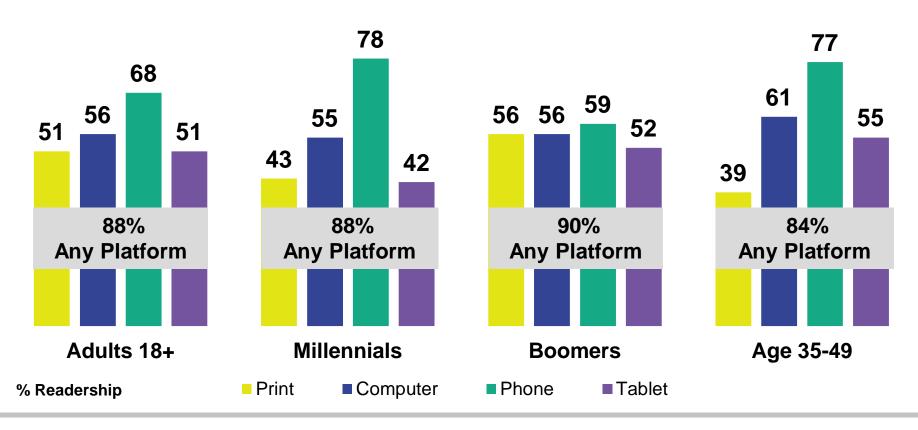
±3.5% at the 95% confidence level





NINE OUT OF TEN CANADIANS READ NEWSPAPERS ON ANY PLATFORM

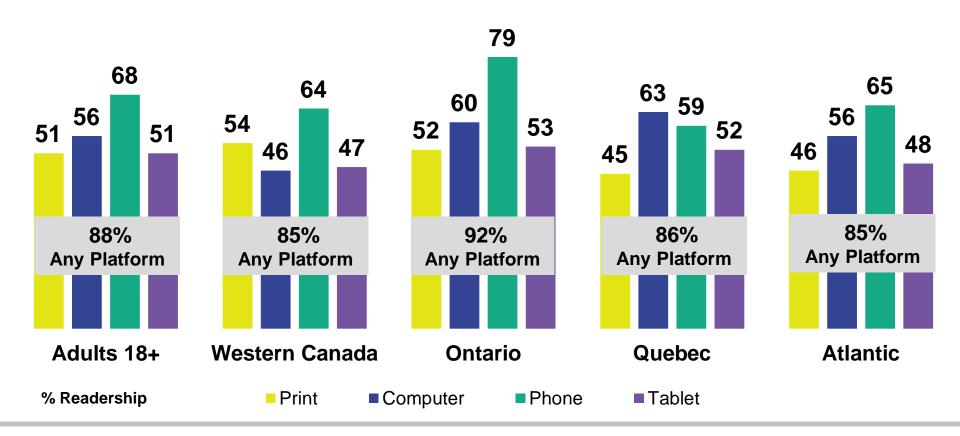
Millennials prefer reading on their phone. Boomers read on all platforms. Adults 35-49 years old over-index on digital platforms.





NEWSPAPER MEDIA REACH ALL TARGET GROUPS

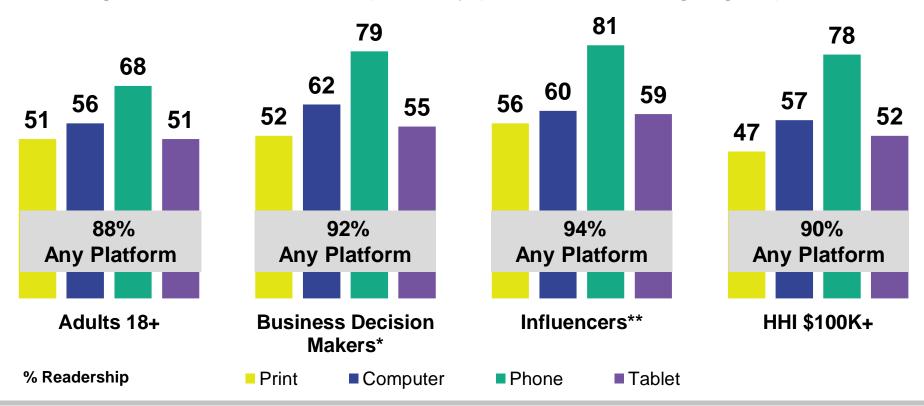
Western Canadians are stronger readers of print. Ontario smartphone readership is significantly higher than average. Quebec readers are stronger digital readers. In Atlantic readers prefer digital platforms.





NEWSPAPER MEDIA REACH ALL TARGET GROUPS

Business Decision Makers*, Influencers** and adults with household incomes \$100K+ read most on their phone but have the highest overall readership on any platform of all target groups.



Totum Research; Canadians 18+, weekly readership, March 2019

^{*}Canadian professionals, senior management/executives and business owners/self employed; ** Influencers = 3+ of the following statements: Find a new product and typically recommend it to others; Keep informed about new products/services; People frequently ask for my advice; Always the first to try new products/services; Frequently share information about products/services on social media.





NEWSPAPERS 24/7

2019